



Lorenzo Cianferoni

Production Planner

WORK EXPERIENCE

Production Planner

July 2020 – Present

GEA Group Aktiengesellschaft, PT, Italy

- Led the migration from the old AS/400 management system to SAP, organizing the material master data, purchasing and production data, ensuring a constant and uninterrupted workflow.
- Reduced the inventory stock value by 40% through smart planning and management of materials with automated reorder point and economic order quantity (EOQ) on SAP.
- Created over 30 quantity contracts on SAP to optimize material costs for a specific industrial machine, achieving € 400k in savings.
- Introduced automated batch management for MOCA materials on SAP, thereby ensuring an improved batch identification process for the spare parts sales and service process.
- Built Powerbi dashboard using data from SAP to visualize core business KPIs (e.g. Monthly Invoiced, Spending by Categories), saving 8 hours per week of manual reporting work.
- Thanks to data analysis, reduced the number of suppliers by 15% and extended payment terms by 30 days for 10% of suppliers, thus improving cash flow management.
- Led series launches, achieving a 20% reduction in warehouse stock through meticulous management of bills of materials and production orders across 7 work centers.
- Contributed to the management of cost-saving projects involving fitools, achieving an average annual material cost savings of €300k through cost reduction, project savings, and supplier rebates.
- Key User in the implementation of Onventis Procurement, automating order confirmations and pricing management between suppliers and buyers.

Apple Technician

July 2018 – December 2018

iKorner, PT, Italy

- Conducted detailed hardware diagnostics and repairs on a wide range of Apple devices, enhancing customer satisfaction.
- Partnered with the sales team to leverage in-depth product knowledge, boosting post-sales support and customer retention.
- Ensured accurate service tracking by meticulously maintaining service records, supporting efficient workflow and client communication.
- Kept abreast of the latest Apple technologies and improvements through ongoing training and certifications, elevating service quality.

CONTACT

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SKILLS

Supply Chain and Logistics

- Production Planning
- Inventory Management
- Procurement
- Lean methodologies
- KPI Monitoring

Tools and Frameworks

- SAP ERP
- PowerBI
- Microsoft Excel
- Power Query
- Databases (MySQL)

Programming Languages

- Python (Pandas, NumPy)
- SQL
- VBA
- Java
- XML

Languages

- Italian (Native)
- English (Fluent)
- German (Beginner)
- Spanish (Beginner)

EDUCATION

UniNettuno University

Bachelor's Degree
Industrial Management Engineering
2024 - Present

I.T.T. "S. Fedi – E. Fermi"

Secondary-school diploma
Computer science and telecommunications
2014-2019

OTHER

- Driving licence: Category B (own car)
- Personal finance, ETFs, Stocks, Bonds
- Spreadsheets for personal budgeting and network tracking
- Healthy lifestyle and love for travel
- Critical thinking, curiosity, and lifelong learning
- Managing a local business